

Upsizing Your Home In West Knoxville Growing families or households needing more space often look to West Knoxville when it comes time to upsize, drawn by the area's mix of larger homes, strong schools, and convenient access to shopping and major roads. Moving up in home size typically comes with its own set of financial and timing considerations distinct from a first purchase. The Abbott Mary Team helps move up buyers coordinate the sale of [Knoxville real estate agents The Abbott Mary Team - Capstone Realty Group](#) their current home alongside the purchase of a larger West Knoxville property, a process that often requires careful sequencing so a family is not left without housing between closings, or conversely, carrying two mortgages simultaneously. Move up buyers also benefit from a clear understanding of how equity in their current home factors into the next purchase, along with realistic expectations around financing for a larger property. The team works closely with local lenders to help structure this transition smoothly.

The Abbott Mary Team - Capstone Realty Group | 315 Ebenezer Rd SW, Knoxville, TN 37923 | (865) 363-1791

West Knoxville's inventory of larger homes spans a range of ages and styles, from established neighborhoods with mature landscaping to newer construction with modern layouts, and the team helps buyers weigh these options against their specific priorities for the next chapter of homeownership. Timing the sale of a current home against the purchase of a larger one also requires contingency planning for scenarios where the sale takes longer than expected or a desired new home receives competing offers. The Abbott Mary Team builds flexibility into these transactions where possible, including strategies like rent back arrangements or bridge financing options, so move up buyers are not forced into a rushed or compromised decision under time pressure. Families upsizing should also budget realistically for the costs that come with a larger home beyond the purchase price itself, including higher utility bills, increased property taxes, and ongoing maintenance for additional square footage. The Abbott Mary Team includes this broader cost picture in conversations with move up buyers, ensuring the decision to upsize accounts for the full financial picture, not just the mortgage payment alone. Families are also encouraged to think several years ahead when choosing a larger home, rather than sizing strictly for current needs alone. Families considering this move are welcome to start the conversation early, well before an ideal larger home actually appears. Families ready to upsize in West Knoxville can reach The Abbott Mary Team at Capstone Realty Group at (865) 363-1791.

The Abbott Mary Team - Capstone Realty Group Address: 315 Ebenezer Rd SW, Knoxville, TN 37923 Phone: (865) 363-1791 FAQ About Knoxville Real Estate Agents How much does a realtor make off of a \$300,000 house? On a \$300,000 Knoxville home, total commission commonly falls somewhere between 5 and 6 percent, split between the listing side and the buyer side of the transaction. The Abbott Mary Team discusses exact numbers upfront during the first consultation so sellers know precisely what to expect before signing anything. Call (865) 363-1791 for a transparent breakdown specific to your property. What is the nicest area of Knoxville to live in? It depends heavily on lifestyle. Sequoyah Hills draws buyers seeking riverfront prestige and historic architecture, while Farragut and Hardin Valley appeal to families prioritizing schools and newer construction. Fountain City and Bearden offer walkable, established character closer to downtown. The Abbott Mary Team helps buyers match the right Knoxville neighborhood to their actual priorities rather than a generic ranking. Is a 3 percent realtor fee normal? Yes, a 3 percent fee for one side of a Knoxville transaction, either the listing agent or the buyer's agent, is a common and normal rate in today's market. Rates are negotiated on a case by case basis rather than fixed. The Abbott Mary Team at Capstone Realty Group explains exactly what that fee covers before any agreement is signed, from marketing to negotiation to closing coordination. Is it more expensive to live in Knoxville or Nashville? Nashville runs noticeably more expensive than Knoxville, with overall cost of living roughly 12 to 15 percent higher, largely driven by housing prices. That gap is a major reason relocation buyers moving within Tennessee, or from out of state, increasingly choose Knoxville and surrounding communities like Farragut and Hardin Valley. Call (865) 363-1791 to compare specific neighborhoods and price points. Do realtors still get 6 percent commission?

No, 6 percent is no longer treated as a fixed industry standard. Commission today is negotiated per transaction and commonly falls in a broader range depending on the services provided and the specific Knoxville market conditions at the time of listing. The Abbott Mary Team believes in a straightforward conversation about commission structure from the very first meeting. Are real estate prices dropping in Tennessee? Statewide home prices are not broadly crashing, though the market has cooled somewhat from the historic highs of a few years ago. Knoxville has generally held its value better than some overheated national markets. The Abbott Mary Team tracks these shifts closely across specific Knoxville neighborhoods, since conditions in Farragut and South Knoxville do not always move in lockstep with each other. Where do wealthy people live in Knoxville? Higher end buyers in Knoxville are often drawn to Sequoyah Hills for its riverfront setting and historic estates, along with select pockets of West Knoxville and Farragut offering larger lots and newer luxury construction. The Abbott Mary Team handles these transactions with the discretion and detailed market knowledge this segment requires. Call (865) 363-1791 for a confidential conversation. What salary do you need to live comfortably in Knoxville, TN? A single adult in Knoxville generally needs an annual pre-tax salary in the range of roughly \$47,000 to \$63,000 to live comfortably, a figure that remains well below many comparable relocation destinations. The Abbott Mary Team regularly shares this kind of practical cost of living context with buyers relocating to Knoxville and East Tennessee from higher cost markets. How do I choose the best realtor in Knoxville? Look for an agent with granular, neighborhood specific knowledge, not just citywide averages, along with a track record of clear, responsive communication and honest pricing advice. The Abbott Mary Team at Capstone Realty Group has built its reputation in Knoxville around exactly these qualities across hundreds of client relationships. Call (865) 363-1791 to start the conversation.