

When I sit across the table from buyers in Southfield, the most common question is not about granite countertops or which side of Evergreen has better coffee. It is some version of: "Is my credit score good enough to buy a house?"

The second question is usually about money: "Can I afford this with my income, taxes, and everything else?"

If you are looking at FHA, VA, or conventional financing in Southfield or the nearby Detroit suburbs, your credit score sets the tone for the entire mortgage conversation. It affects the loan programs you qualify for, your interest rate, your required down payment, and ultimately how comfortable your monthly payment feels once property taxes and insurance are layered in.

This guide walks through how lenders look at credit scores for the three major loan types, how that plays out in the Southfield market in particular, and how your income, age, and long-term plans fit into the picture.

## **The Southfield and Metro Detroit Context**

Southfield sits in Oakland County, which is one of the higher property tax counties in Michigan, though not the very top. When buyers ask "Are Southfield property taxes high?" I answer it this way: you are not at the cheapest end of the state, but you are also not paying the kind of rates you see in some of the more expensive suburban pockets closer to the big lakes.

For context:

- Oakland and Washtenaw are typically among the higher effective property tax areas in Michigan.
- Some rural counties and parts of northern Michigan carry noticeably lower effective rates.
- The city in Michigan with the absolute cheapest property taxes is usually a smaller, lower-value market far from Southeast Michigan, not a place where most Southfield workers would actually choose to commute from.

So Southfield is a middle path: relatively affordable compared with hot pockets of Oakland County, but not a rock-bottom tax environment. That matters for your mortgage pre-approval, because lenders qualify you based on the full payment, including property taxes and homeowner's insurance, not just principal and interest.

When clients ask, "Where's the cheapest place to buy a house in Michigan?" or "Can I buy a house in Detroit for \$1000?" we usually have a longer talk. It is technically true that you can occasionally buy distressed or tax-auction properties in Detroit for tiny numbers on paper, but those homes often come with back taxes, demolition risk, or major rehab costs. A rock-bottom purchase price is not much help if the house is unlivable, you cannot get a mortgage on it, or you need \$80,000 in repairs.

By contrast, Southfield attracts buyers who want:

# ROOF INSTALLATION SOUTHFIELD MI



## Alexandria Home Solutions

24293 Telegraph Rd #180, Southfield, MI 48033  
248-277-5700  
<https://www.alexandriahomesolutions.com/roofing/>



- Suburban neighborhoods with sidewalks and mature trees
- Reasonable drive times to Detroit and other job centers
- A mix of condos, ranches, colonials, and mid-century properties

Popular neighborhoods in Southfield include areas around Lathrup Village border, the Evergreen corridor, and pockets near Lawrence Tech. The specific subdivision matters less to your lender than what you earn, what you owe, and how you handle credit.

## What Credit Score Is Needed For A Home Loan?

Every lender has slightly different overlays, but you can think of “What credit score is needed for a home loan?” in three layers:

First, there are program rules, such as FHA minimum scores.

Second, there are lender rules on top of that, which can be stricter. Third, there is pricing: the better your credit, the cheaper your rate and mortgage insurance.

Here is how that usually shakes out for the three main loan types that buyers in Southfield use.

### FHA Loans in Southfield: Flexible, But Not A Free Pass

FHA loans are the workhorse for many first-time buyers and households with moderate credit. They are insured by the Federal Housing Administration, which makes lenders more comfortable with smaller down payments and lower scores.

On paper, FHA allows:

- A minimum 580 credit score to qualify for the minimum 3.5% down payment.
- Scores between 500 and 579, but that typically requires at least 10% down and a lender willing to take that risk.

In the real world in Oakland County and surrounding areas, many lenders set their internal cutoff higher. It is common to see:

- 600 or 620 as the practical minimum.
- Tighter scrutiny of recent late payments, especially on auto loans or existing mortgages.
- Extra documentation if you have any collections, charge-offs, or recent credit disputes.

For a typical Southfield starter home around, say, \$220,000 to \$270,000, borrowers with credit scores in the mid-600s using FHA can often get in the door with 3.5% down, provided their debts and income line up.

Where FHA shines:

You get more forgiveness for past dings, such as medical collections or an older late payment, compared with conventional loans. Also, for buyers asking “Can I afford a 300k house on a 50k salary?” FHA sometimes stretches a touch further on debt-to-income ratios, although that can be a double-edged sword. Just because the program says “yes” does not mean your budget will thank you once you add groceries, gas, childcare, and the realities of Michigan winters.

## **VA Loans: Credit Score Flexibility For Eligible Veterans**

VA loans are one of the strongest tools available to eligible veterans, active duty service members, and some surviving spouses. The Department of Veterans Affairs does not set a firm minimum credit score. Instead, it requires lenders to use a concept called “residual income” and overall credit history.

In practice, lenders usually want to see:

- A score in the 580 to 620 range or higher.
- A history that shows you pay major obligations on time, especially housing and auto loans.
- Reasonable control of revolving debt like credit cards.

Because VA loans often allow 0% down and have no monthly mortgage insurance, a veteran with a 620 score using VA can sometimes qualify more comfortably than a civilian with a 680 score using conventional financing, especially in a market like Southfield where taxes are not negligible.

If you are a veteran who left a few accounts behind during active duty or had a rough patch during a transition back to civilian work, a good lender will take the time to tell the whole story in the underwriting file, not just point at a number.

## **Conventional Loans: Rewarding Stronger Credit**

Conventional loans, backed by Fannie Mae and Freddie Mac, are more sensitive to credit scores. The official minimum is usually 620, but that is only the floor. At that level you may face a higher interest rate and tougher pricing on private mortgage insurance.

In metro Detroit, most buyers taking conventional loans for a Southfield home land in one of three credit tiers:

- 620 to 679: Approvals are often possible, but the rate and mortgage insurance are noticeably higher.
- 680 to 739: This is a solid, “good borrower” range; pricing improves.
- 740 and up: This is where you start seeing the best available pricing and the most flexibility.

If you ask, "What credit score is needed for a home loan that does not punish me on rate?" for conventional, I usually say: try to cross 700 if you can. That does not mean you cannot buy at 660, but the math looks better with each step up.

## How Credit Score Interacts With Income And Affordability

Credit score answers the question: "Are you likely to pay us back?" Income and debts answer: "Can you physically make the payment without drowning?"

Clients in Southfield frequently frame it based on their salary:

- "Can I buy a house with a \$90k salary?"
- "Can I afford a house on a \$40,000 salary?"
- "Can I afford a 300k house on a 50k salary?"

Lenders typically want your total monthly obligations, including the new mortgage, to land below certain ratios of your gross (before tax) income. While exact caps vary, many approvals cluster around:

- 28 to 31 percent of gross income for housing.
- 40 to 45 percent of gross income including other debts like cars, credit cards, and student loans.

So if you make \$3,000 a month before taxes and ask, "How much should my mortgage be if I make \$3,000 a month?" most responsible lenders will try to keep your total housing cost around \$900 to maybe \$1,050. That includes principal, interest, taxes, and insurance.

When your income rises, so does your potential purchase power. With a \$90k salary, which is \$7,500 per month before tax, a lender might comfortably approve a total housing payment in the \$2,100 to \$2,600 range, assuming your other debts are mild and your credit is solid. The exact home price that supports will depend on:

- Current interest rates.
- Southfield property tax level for that specific address.
- Your down payment amount.
- Homeowner's insurance assumptions.

A person with the same \$90k income but a weaker credit score might still qualify, but they will usually face a higher interest rate. That means the same \$2,400 budget supports a lower purchase price. So credit score quietly controls how far your income stretches, even once you meet minimum program thresholds.

## What About Age, Retirement, And Long Mortgage Terms?

I regularly meet older buyers who are nervous that their age is a hard stop. It is not. Mortgage lending is based on ability and willingness to repay, not how many birthdays you have had.

So, can a 70 year old woman get a 30 year mortgage? Yes, absolutely, if her income, assets, and credit meet the lender's standards. Fair lending rules prohibit age discrimination, and loans are approved on math, not life expectancy.

This often comes up when people downsize into Southfield or shift from a big suburban two-story to a smaller ranch closer to family. Many retirees ask whether "most retirees have their home paid off." The answer is: plenty do, but a significant number carry either a small remaining balance or a new mortgage from a recent downsizing. What matters to the bank is:

- Fixed income such as Social Security, pensions, or annuities.
- Retirement accounts that can support a set withdrawal pattern.
- A credit history that shows consistent, on-time payments.

Credit score rules do not soften just because you are retired. If anything, underwriters may scrutinize your file a little more to be sure your income stability and reserves match a long-term obligation.

## **Property Taxes, Credits, And How They Affect Your Loan**

In Michigan, property taxes play a bigger role in qualification than many people expect. Two houses with identical prices but very different property tax bills will produce different mortgage approvals.

Buyers sometimes search for “What city in Michigan has the cheapest property taxes?” as if that will solve their affordability concerns. Moving from Southfield to a city with dramatically lower taxes can help, but only if it still works for your job, family, and lifestyle. A long commute burns money too.

Instead, it helps to understand the tools you actually can use:

Michigan has a homestead exemption for your primary residence, which usually lowers the taxable value compared with a non-homestead or investment property. There are also targeted credits and deferrals for seniors and lower-income households. For example, people sometimes ask, “Who is eligible for the \$6,000 senior tax credit?” The specifics shift with legislation, income limits, and local rules, so the safest route is to check current state guidance or talk to a tax professional in real time rather than relying on old headlines.

Some retirees ask how to not pay property tax in Michigan. Short of qualifying for a specific hardship or poverty exemption, or a specialized deferral program, you should plan on paying something. Skipping property taxes risks tax foreclosure. From a lender’s perspective, unpaid property taxes are a big red flag. In fact, in many cases the lender collects taxes through an escrow account precisely to avoid that risk.

For credit score purposes, property taxes matter indirectly:

- A higher tax bill increases your total monthly housing expense, which can pinch your debt-to-income ratio.
- If high housing costs push your budget too far, you may lean more on credit cards, which in turn hurts your utilization and your score.

A strong, stable credit score often belongs to someone whose housing and tax costs are right-sized to their income. That is one reason buyers sometimes choose Southfield over fancier neighboring suburbs: the taxes and insurance are more manageable while still offering a solid neighborhood feel.

## **Down Payments, Jumbo Prices, And Large Mortgage Questions**

Even though the Southfield price point is often more modest, people like to explore the edges of the math. Common questions include:

- “How much of a down payment do I need for a \$1,000,000 house?”
- “What is the monthly payment on a \$900,000 mortgage?”

For a million-dollar home, many conventional lenders look for at least 20 percent down to stay within standard guidelines, especially once you cross into jumbo loan territory. So you might be looking at a \$200,000 down payment or more. With strong credit, you may find alternatives, such as 10 percent down jumbo programs, but expect stricter credit guidelines and a close look at reserves.

For a \$900,000 mortgage, very rough math at a mid-range interest rate might put principal and interest alone in the \$5,000 to \$6,000 per month range, before property taxes, insurance, and any homeowners association dues. At that level, even an excellent credit score does not change the sheer size of the payment. Lenders will want to see significant income and assets, and any weaknesses in your credit profile become more important, not less.

At more typical local price points, like building or buying a 1,500 to 2,000 square foot house, buyers often focus more on layout, style, and construction choices, but credit score still affects how much they can comfortably invest.

## House Size, Style, And Cost Versus Your Financing

Many Southfield buyers aim for homes in the 1,500 to 2,000 square foot range, either existing construction or, farther out from the city, new builds. That leads to questions such as:

- How much money is required for a 1500 sq ft house?
- What style is best for a 1500 sq ft house?
- How many bedrooms should a 2000 sq ft house have?
- What is the most expensive part of building a house?
- What not to skimp on when building a house?

From a lender's perspective, the details of your floor plan do not change your approval, but they absolutely affect your long-term satisfaction and how your finances feel.

A 1,500 square foot home in Southfield might range widely in price based on neighborhood, condition, and age. You might see something in the mid-\$100,000s in need of work, up into the \$300,000s for a well-updated property in a more desirable pocket. For new builds farther out, the cost of construction often makes the finished price higher than older Southfield stock.

If you are building, keep in mind that the most expensive part of building a house is often the combination of structural components and major systems: foundation, framing, roof structure, mechanicals. Kitchens and baths can be pricey per square foot, especially if you go high-end, but you should never skimp on structure, waterproofing, and quality installation of HVAC and electrical. Those are the elements that lenders care about for appraisal and that insurers focus on for risk.

As for layout, a 1,500 square foot house often works best as a 3-bedroom, particularly in suburban markets where resale value matters. A 2,000 square foot house typically carries 3 or 4 bedrooms. Overbuilding bedrooms at the expense of shared living space can hurt marketability later, which in turn affects appraised value. Poor floor plans and obvious cost-cutting are among the things that devalue a house most when buyers compare homes.

When you are working with a builder, your lender cares whether the finished product will appraise, not whether you pick quartz or laminate. Still, there are things you should not say to a builder if you want the relationship to go smoothly. Leading with "I just care about the cheapest price" and ignoring quality or code compliance is a red flag. It invites shortcuts in exactly the areas that matter most for long-term maintenance costs and future resale.

## How Lenders View Red Flags And "Devaluing" Factors

Lenders do not care if you pick gray paint instead of beige. They do care about anything that affects long-term value and marketability. From their perspective, things that devalue a house most include:

- Serious deferred maintenance, such as a roof at the end of its life or major foundation issues.
- Unpermitted additions or conversions that do not meet code.

- Location factors such as heavy external obsolescence right next door, like obvious environmental issues or certain commercial uses.

For credit scoring, your behavior matters just as much. Late mortgage payments, recent bankruptcies, or large collections tied to judgments are heavy hits. High utilization on credit cards, even if you never miss a payment, can drag a mid-600s score down into the range where FHA is your only realistic option.

The good news is that a fair number of buyers climb out of those ranges within a year or two with disciplined use of credit and some guidance.

## Typical Credit Score Targets And How To Improve Them

Most Southfield buyers end up asking, “Where do I need to be for [Alexandria Home Solutions Window installation Southfield MI](#) each loan type?” It helps to have simple targets.

Here is a quick reference snapshot that reflects what I see most often with local and regional lenders, while recognizing that specific companies may differ:

- FHA: Aim for 620 or better for smoother approvals and more lender options, though 580 can still work with some lenders.
- VA: Aim for 620 or better, though some lenders will go lower if the rest of the file is strong.
- Conventional: Aim for at least 640, with significantly better pricing at 700 and above.

To get from today’s score to those targets, short-term effort can make a tangible difference. Here is a focused, practical set of steps buyers in Southfield have used to improve their profile in roughly 60 to 90 days:

1. Pull your full credit report and check for errors, duplicates, or outdated negative items.
2. Pay down revolving credit cards to below 30 percent of each limit, and ideally under 10 percent.
3. Avoid opening new accounts or taking on new auto loans while you are preparing for a mortgage.
4. Set every existing loan and card on automatic payment at least for the minimum, then add extra to the highest-interest balances.
5. Work with a lender early to see whether paying off certain small collections helps or hurts; sometimes paying an old collection can temporarily drop your score.

Lenders are not looking for perfection. They are looking for a pattern: you borrow money, you pay it back, and you do not dance close to the edge of your limits every month.

## Southfield, Credit Scores, And The Wider Market

Several clients lately have asked whether there are any signs of house prices dropping in 2026 in Michigan. Market forecasts are always uncertain. Prices follow interest rates, local employment, and inventory levels more than calendar years. What you can control is your own readiness.

Credit score, income stability, and manageable existing debts put you in a position to move if you see the right house, whether that is in 2024, 2026, or beyond. If prices soften, strong credit lets you capture better terms on a purchase. If prices rise or stay flat, strong credit is how you keep your borrowing costs from eating your budget.

As for the glamorous outliers, such as “Who owns the biggest mansion in Michigan?” those are entertaining cocktail party topics but not very helpful for day-to-day lending decisions in Southfield. The lenders you will actually sit with care much more about whether you managed your \$1,500 credit card balance sensibly than who happens to own a 20,000 square foot lakefront palace.

# Putting It All Together For A Southfield Purchase

If you are wondering whether you can buy a house in Southfield with a \$40,000 or \$50,000 salary, or whether a \$90k income can comfortably handle a 3 or 4 bedroom home, the place to start is not guessing. It is a pre-approval that looks at:

- Your current credit score and the history behind it.
- Your actual debts, not just a rough estimate.
- Realistic property tax numbers pulled from local records for the areas you are targeting.

From there, a professional can show you your buying range using FHA, VA (if eligible), and conventional side by side. The credit score requirements for each are not abstract rules. They interact with your income, the local tax structure, and the type of property you want.

For many Southfield buyers, the path looks like this: stabilize your credit utilization, clear any recent late payments, aim for a score in the mid-600s or better, and let the choice among FHA, VA, and conventional fall naturally out of your profile. Focus on a payment that feels sustainable, not just a maximum approval.

Do that, and your credit score becomes a tool, not a barrier, in finding the right house in the right Southfield neighborhood at the right time.

Alexandria Home Solutions

24293 Telegraph Rd #180, Southfield, MI 48033

2482775700